



MENTORS
INTERNATIONAL

www.mentorsinternational.org

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2015 WORLD IMPACT REPORT
Ending Poverty Through Self-Reliance



Vegetable Farmers - Davao, Philippines

OUR MISSION

The mission of Mentors International is to make a lasting difference in your life by helping you serve those in extreme poverty in a self-sustaining way through business training, character development, and financial services.

OUR VISION

Our vision is to serve millions of the world's poor through the mutually beneficial principles of self-reliance and prosperity.

LETTER FROM THE CEO

The past 25 years of ending poverty for millions through self-reliance has been made possible because of our donors. You are the silver lining in the cloud of poverty. The impact is far-reaching to those who previously endured the dark clouds of poverty, hunger, deprivation, and discouragement. Mentors International's program provides borrowers with a mentor, business skills training, and small business loans. Program "graduates" enjoy the silver lining of basic necessities, hope for a better future, and dreams for their children.

Your impact is reflected in this report. Our positive outcomes are a direct result of your donations. This noble endeavor elevates lives and is the highest form of charity.

Thank you for being our partners in this work!

Mark

Mark L. Petersen
CEO and President



WORLD PARTNER MAP

Guatemala
Honduras
El Salvador

Peru

Ghana

Mentors
International
has served
3.6M PEOPLE in
6 COUNTRIES

Philippines



Mentors
gives Selina
a loan for
her bakery in
Ghana, Africa.

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Selina buys oven and learns
accounting to reduce costs.



Selina expands and hires
four employees.



More jobs for more families
increases economic
development.

28,533

FAMILIES WORKING
TOWARD SELF-RELIANCE

1.98%
DEFAULT RATE

3.6M

INDIVIDUALS
LIFTED OUT OF
POVERTY
BY MENTORS
SINCE 1990

90%

OF LOANS
MADE TO
WOMEN

18,799

LOANS
DISTRIBUTED

21,734

NEW JOBS CREATED BY
OUR BORROWERS

\$4,888,240
DISTRIBUTED
IN LOANS

\$164 AVERAGE COST
FOR A NEW LOAN
AND TRAINING



Numbers based on 2014-2015 fiscal year.

“It’s very important that you don’t let the people you try to help become tragedies of your compassion.”

-Menlo F. Smith
Mentors International Founder



WHAT SETS US APART

**we
CARE**

about those
we serve.

**we
CONNECT**

people to
resources.

**we
CUSTOMIZE**

to the needs of
each individual.

WE CARE

Mentors International is often able to provide loans to those who would otherwise have no access to credit or other financial services.

One such group is found in Piura, Peru. This center specifically helps those who suffer from disabilities. Pictured to the right are Luis and Lydia. Luis is blind, but he still wanted to open a restaurant and provide for his family. As head of the center bank, Luis now wishes to share the success he has achieved with other handicapped entrepreneurs.

NOT JUST LOANS

We provide an array of financial services including savings, death benefits, independent loans, insurance products and training.



Restaurant Owners - Piura, Peru



Cardamom Factory - Polochic, Guatemala

WE CONNECT

Mentors International connects our borrowers, like cardamom farmers in Guatemala, to resources to create sustainable businesses. Our Co-Impact Sourcing Initiative with dōTERRA's Healing Hands Foundation is just one example of how we help borrowers get fair market value for their crops.

WE VALUE OUR CORPORATE PARTNERS!

- dōTERRA
- Utah State SEED Program
- Liberty Pioneer
- Master Networks
- George S. and Dolores Doré Eccles Foundation
- Vistex
- Bertin Family Foundation
- Infusionsoft
- Soltis
- Aviacode
- Sunrider
- Magleby's

WE CUSTOMIZE

We respect that individuals see happiness and prosperity differently. Local staff tailors services to the individual borrower's needs and wants.

Our new customized training program is designed around four key components to achieve self-reliance: business, home, community and education. These circles of success help borrowers earn a living, balance their life, and grow their community.

Mentors Honduras modeled the way by teaming up with local professionals to provide pro bono services such as legal advice, tax questions, and farming tips. The community grows when we all work together.



Fish Seller - Manila, Philippines



“Because of Mentors International helping with my business, all three of my children were able to graduate from college.”

— *Milla, Philippines*

“With the profits of my business, my children and I have purchased a refrigerator, to be a little more comfortable.”

Maria, Guatemala

