MENTORS
INTERNATIONAL

Independent Auditors' Report
and
Financial Statements for the Years Ended

June 30, 2017 and 2016

CONTENTS

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors of
Mentors International
Draper, Utah

Report on the Financial Statements

We have audited the accompanying financial statements of Mentors International (Mentors) (a nonprofit corporation) which comprise the statements of financial position as of June 30, 2017 and 2016 and the related statements of activities and change in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Basis for Qualified Opinion

As discussed in Note 1 to the financial statements, Mentors has formed partner organizations in foreign countries. In our opinion, each of these foreign entities is controlled by Mentors and accounting principles generally accepted in the United States of America would require these foreign partner organizations to be accounted for as consolidated subsidiaries in the accompanying financial statements. Management has elected to not include the financial statements of these foreign partner organizations in these financial statements. Since the financial statements of these foreign entities have not been consolidated in the accompanying financial statements, we were unable to perform or apply sufficient audit procedures with respect to the valuation and recoverability of the various notes receivable due from these foreign partner organizations as of June 30, 2017 and 2016, as discussed in Note 4.

Qualified Opinion

In our opinion, except for the possible effects of the matters described in the Basis for Qualified Opinion paragraph, the financial statements referred to above present fairly, in all material respects, the financial position of Mentors International as of June 30, 2017 and 2016, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Stayner Bates, P.C.

Stayner Bates, P.C.
Salt Lake City, Utah
September 22, 2017

MENTORS INTERNATIONAL
Statements of Financial Position
June 30, 2017 and 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
ASSETS						
CURRENT ASSETS						
Cash and cash equivalents	331,671	$ 145,891	$ 477,562	225,023	$ 48,954	$ 273,977
Due from foreign affiliates	25,634	-	25,634	31,092	-	31,092
Notes receivable - foreign partner affiliates, current portion	214,620	-	214,620	214,620	-	214,620
Prepaid expenses and other current assets	23,143	-	23,143	6,492	-	6,492
Total Current Assets	595,068	145,891	740,959	477,227	48,954	526,181
PROPERTY AND EQUIPMENT						
Office furnishings and equipment	21,413	-	21,413	20,724	-	20,724
Leasehold improvements	11,426	-	11,426	11,426	-	11,426
Software	4,786	-	4,786	4,786	-	4,786
Less: accumulated depreciation and amortization	(36,263)	-	(36,263)	(34,522)	-	(34,522)
Total Property and Equipment	1,362	-	1,362	2,414	-	2,414
OTHER ASSETS						
Investments, cost	-	-	-	30,299	-	30,299
Notes receivable - foreign partner affiliates	100,272	-	100,272	331,014	-	331,014
Other assets	3,385	-	3,385	3,385	-	3,385
Total Other Assets	103,657	-	103,657	364,698	-	364,698
TOTAL ASSETS	$ 700,087	$ 145,891	$ 845,978	$ 844,339	$ 48,954	$ 893,293

The accompanying notes are an integral part of these financial statements.

MENTORS INTERNATIONAL
Statements of Financial Position (Continued)
June 30, 2017 and 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
LIABILITIES AND NET ASSETS						
CURRENT LIABILITIES						
Accounts payable and accrued expenses	$ 25,631	$ -	$ 25,631	$ 33,212	$ -	$ 33,212
Accrued interest, current portion	5,251	-	5,251	12,235	-	12,235
Notes payable, current portion	264,545	-	264,545	128,982	-	128,982
Total Current Liabilities	295,427	-	295,427	174,429	-	174,429
LONG-TERM LIABILITIES						
Accrued interest	101,553	-	101,553	121,703	-	121,703
Notes payable	190,000	-	190,000	535,405	-	535,405
Total Long-Term Liabilities	291,553	-	291,553	657,108	-	657,108
TOTAL LIABILITIES	586,980	-	586,980	831,537	-	831,537
NET ASSETS						
Unrestricted	113,107	-	113,107	12,802	-	12,802
Temporarily restricted	-	145,891	145,891	-	48,954	48,954
Total Net Assets	113,107	145,891	258,998	12,802	48,954	61,756
TOTAL LIABILITIES AND NET ASSETS	$ 700,087	$ 145,891	$ 845,978	$ 844,339	$ 48,954	$ 893,293

The accompanying notes are an integral part of these financial statements.

MENTORS INTERNATIONAL
Statements of Activities and Change in Net Assets
For the Years Ended June 30, 2017 and 2016

	2017			2016		
	Unrestricted	Temporarily Restricted	Total	Unrestricted	Temporarily Restricted	Total
Revenues and Support from Operations						
Public Support:						
Contributions	$ 998,550	$ 522,580	$ 1,521,130	$ 1,472,772	$ 48,954	$ 1,521,726
In-kind donations	6,664	-	6,664	16,843	-	16,843
Special events	224,923	-	224,923	482,054	-	482,054
Less: direct costs of special events	(70,060)	-	(70,060)	(82,245)	-	(82,245)
Total Public Support	1,160,077	522,580	1,682,657	1,889,424	48,954	1,938,378
Revenue:						
Affiliate fees, interest, and other revenue	88,645	-	88,645	100,522	-	100,522
Total Revenue	88,645	-	88,645	100,522	-	100,522
Temporarily restricted funds released from restriction	425,643	(425,643)	-	174,489	(174,489)	-
Total Revenues and Support from Operations	1,674,365	96,937	1,771,302	2,164,435	(125,535)	2,038,900
Operating Expenses						
Program Services	1,413,922	-	1,413,922	1,894,556	-	1,894,556
Supporting Services:						
Fundraising costs	12,874	-	12,874	29,527	-	29,527
General and administrative	117,097	-	117,097	101,125	-	101,125
Total Supporting Services	129,971	-	129,971	130,652	-	130,652
Total Operating Expenses	1,543,893	-	1,543,893	2,025,208	-	2,025,208
Other Income (Expense)						
Unrealized loss on securities	(30,299)	-	(30,299)	-	-	-
Realized gain on securities	132	-	132	-	-	-
Gain on sale or disposal of property and equipment	-	-	-	175	-	175
Total Other Income (Expense)	(30,167)	-	(30,167)	175	-	175
Change in Net Assets	100,305	96,937	197,242	139,402	(125,535)	13,867
Net Assets at Beginning of Year	12,802	48,954	61,756	(126,600)	174,489	47,889
Net Assets at End of Year	$ 113,107	$ 145,891	$ 258,998	$ 12,802	$ 48,954	$ 61,756

The accompanying notes are an integral part of these financial statements.

MENTORS INTERNATIONAL
Statement of Functional Expenses
For the Year Ended June 30, 2017

	Program Services	Fundraising Costs	General and Administrative	Total Expenses
Operational grants to foreign partner affiliates	$ 704,419	$ -	$ -	$ 704,419
Bad debt expense	27,316	-	-	27,316
Salaries and related costs	477,904	6,804	84,282	568,990
Bank fees	11,476	216	1,459	13,151
Board expenses	-	-	1,537	1,537
Dues and subscriptions	-	-	525	525
Information technology	23,161	-	2,500	25,661
Insurance	-	-	4,678	4,678
Interest expense	47,722	-	-	47,722
Office supplies	1,662	29	551	2,242
Maintenance and repair	-	-	11	11
Printing	10,271	2,126	431	12,828
Professional services	24,907	-	14,004	38,911
Public relations	4,988	2,290	17	7,295
Office rent	48,887	533	2,762	52,182
Telephone and internet	4,553	82	249	4,884
Travel	26,656	794	2,350	29,800
Total Functional Expenses before Depreciation	1,413,922	12,874	115,356	1,542,152
Depreciation	-	-	1,741	1,741
Total Functional Expenses	$ 1,413,922	$ 12,874	$ 117,097	$ 1,543,893

The accompanying notes are an integral part of these financial statements.

MENTORS INTERNATIONAL
Statement of Functional Expenses
For the Year Ended June 30, 2016

	Program Services	Fundraising Costs	General and Administrative	Total Expenses
Operational grants to foreign partner affiliates	$ 1,207,505	$ -	$ -	$ 1,207,505
Bad debt expense	20,529	-	-	20,529
Salaries and related costs	457,093	6,294	66,653	530,040
Bank fees	10,354	190	1,437	11,981
Board expenses	-	-	2,053	2,053
Dues and subscriptions	100	-	-	100
Information technology	32,508	2,252	4,071	38,831
Insurance	-	-	4,662	4,662
Interest expense	83,297	-	-	83,297
Office supplies	665	616	1,569	2,850
Printing	2,303	2,785	353	5,441
Professional services	5,666	1,175	13,576	20,417
Public relations	2,255	13,594	110	15,959
Office rent	42,135	906	2,265	45,306
Telephone and internet	3,920	645	500	5,065
Travel	25,860	1,070	188	27,118
Training	366	-	-	366
Total Functional Expenses before Depreciation	1,894,556	29,527	97,437	2,021,520
Depreciation	-	-	3,688	3,688
Total Functional Expenses	$ 1,894,556	$ 29,527	$ 101,125	$ 2,025,208

The accompanying notes are an integral part of these financial statements.

MENTORS INTERNATIONAL
Statements of Cash Flows
For the Years Ended June 30, 2017 and 2016

	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES:		
Change in net assets	$ 197,242	$ 13,867
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Bad debt expense	27,316	20,529
Donated investment securities	30,299	-
Depreciation	1,741	3,688
(Gain) loss on sale or disposal of property and equipment	-	(175)
Changes in assets and liabilities:		
Increase in foreign affiliate fees receivable	(21,858)	(8,821)
(Increase) decrease in prepaid expenses and other assets	(16,651)	2,680
Decrease in accounts payable and accrued expenses	(34,715)	(93,268)
Net Cash Provided (Used) by Operating Activities	183,374	(61,500)
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payments received on notes receivable, foreign partner affiliates	230,742	508,154
Proceeds received on sale of property and equipment	-	175
Purchases of property and equipment	(689)	-
Net Cash Provided by Investing Activities	230,053	508,329
CASH FLOWS FROM FINANCING ACTIVITIES:		
Payments on notes payable	(209,842)	(446,351)
Proceeds received on notes payable	-	10,000
Net Cash Used by Financing Activities	(209,842)	(436,351)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	203,585	10,478
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	273,977	263,499
CASH AND CASH EQUIVALENTS AT END OF YEAR	$ 477,562	$ 273,977
SUPPLEMENTAL CASH FLOW INFORMATION		
Cash Payments For:		
Interest	$ 74,856	$ 121,158

The accompanying notes are an integral part of these financial statements.

NOTE 1 - ORGANIZATION AND DESCRIPTION OF OPERATIONS

Mentors International ("Mentors") is a non-profit corporation organized in the State of Missouri. During October 2011, Mentors' name was changed from "Enterprise Mentors International" to "Mentors International".

Mentors' mission is to make a lasting difference in individual lives by helping serve those in extreme poverty in a self-sustaining way through business training, character development, and financial services. Mentors' vision is to serve millions of the world's poor through the mutually beneficial principles of self-reliance and prosperity. Mentors has built an organization in which caring can be genuinely effective in helping their clients lift themselves from poverty by selecting local leaders with a track record of successful volunteer work, using local talent who have and/or develop a one-on-one relationship with each client, respectfully helping their clients model and acquire essential character traits, and focusing resources (loans, training, and people) on localized business opportunities.

Although not consolidated in the accompanying financial statements as of and for the years ended June 30, 2017 and 2016, Mentors has formed its own partner organizations in the following countries:

Country	Name of Organization
Philippines	Mentors Philippines Microfinance Foundation, Inc.
Guatemala	Fundación Mentors Guatemala
Peru	Asociación Civil Mentors Perú
Honduras	Mentors Honduras, S.R.L.
Ghana	Mentors Ghana Limited

Mentors provides all of the start-up support, training, funding and loan capital to these foreign partner organizations. Accordingly, accounting principles generally accepted in the United States of America would require that the financial statements of each of these foreign partner entities be consolidated with the financial statements of Mentors. Management has, however, elected not to consolidate the financial statements of these foreign partner entities in the accompanying financial statements as of June 30, 2017 and 2016 and for the years then ended. Therefore, intercompany advances and loans to these foreign entities are being shown as "Notes receivable – foreign partner affiliates" in the accompanying balance sheets.

Mentors also has a foreign affiliated partner organization in El Salvador called Fundacion Mentores Empresariales Para El Salvador, which has its own local board of directors and indigenous staff. Therefore, the results of its operations are not required to be consolidated in the accompanying financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies of Mentors is presented to assist in understanding Mentor's financial statements which conform to U.S. generally accepted accounting principles. The financial statements and notes are representations of Mentor's management, which is responsible for their integrity and objectivity. These accounting policies conform to generally accepted accounting principles and have been consistently applied in the preparation of the financial statements. The following policies are considered to be significant:

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Basis of Accounting

Mentor's financial statements are prepared using the accrual method of accounting in accordance with accounting principles generally accepted in the United States of America as applicable to Not-for-Profit organizations. Mentors has elected a June 30 year-end.

Mentors has adopted the provisions of Accounting Standards Codification 958, *Not-For-Profit Entities* (ASC 958), Accounting Standards Codification 720-25, *Contributions Made* (ASC 720-25), and Accounting Standards Codification 225-45-6, *Classification of Revenues, Expenses, Gains, and Losses* (ASC 225-45-6). Under these ASC's, Mentors is required to report and record its financial position, activities and contributions received under three classes; permanently restricted, temporarily restricted and unrestricted. These classes are determined by the donor's restrictions for the use of the funds or the lack thereof. When a donor's restriction expires, temporarily restricted net assets are reclassified as unrestricted net assets and are shown in the statement of activities as net assets released from restriction. Temporary restrictions expire when a time restriction is met, or the purpose of the restricted funds has been accomplished.

Mentors has no assets that are permanently restricted as of June 30, 2017 and 2016. Temporarily restricted net assets and unrestricted net assets are defined as follows:

Temporarily Restricted Net Assets

Net assets subject to donor imposed stipulations that may or will be met by actions of the organization and/or the passage of time. Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of unrestricted net assets. As of June 30, 2017 and 2016, temporarily restricted net assets, totaling $145,891 and $48,954, respectively, consisted of donor-imposed restrictions on contributions made to Mentors where the donors have either specifically required the funds to be granted to specific foreign partner organizations, or for other specific purposes not yet fulfilled.

Unrestricted Net Assets

Net assets not subject to donor-imposed stipulations.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulations or by law.

Expirations of temporary restrictions on net assets, i.e., the donor-stipulated purposes have been fulfilled and/or the stipulated time period has elapsed, are reported as reclassifications between the applicable classes of net assets.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Cash and Cash Equivalents

Mentors considers all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents, unless held for reinvestment as part of the investment portfolio, pledged to secure loan agreements or otherwise encumbered. The carrying amount approximates fair value because of the short maturity of those instruments.

Income Taxes

Mentors is a non-profit corporation whose revenue is derived from contributions and other fundraising activities and is not subject to federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Mentors files a Form 990 tax return.

As of June 30, 2017 and for the year then ended, Mentors has not engaged in any activity which management considers to be activity that could result in a loss of their 501(c)(3) designation. In addition, management does not consider any of the activity of Mentors to be considered unrelated business income that could result in income tax. For the years ended June 30, 2017 and 2016, there was no tax interest or penalties reflected in the statement of activities or in the statement of financial position. Mentors is no longer subject to U.S. federal, state, and local income tax examinations by taxing authorities for years before 2013.

Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Repairs and maintenance are expensed as incurred, whereas major improvements are capitalized. If donated, property and equipment is recorded at the approximate fair value on the date of donation. Depreciation is computed using the straight-line method over the estimated useful lives of the respective assets, ranging as follows:

Office furnishings and equipment	3 to 7 years
Leasehold improvements	3 years
Software	3 to 5 years

Depreciation expense on property and equipment for the years ended June 30, 2017 and 2016 was $1,741 and $3,688, respectively. Mentors sold or otherwise disposed of certain property and equipment which resulted in a net gain of $175 for the year ended June 30, 2016.

Impairment of Long-Lived Assets

Mentors reviews long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Mentors evaluates the recoverability of long-lived assets by measuring the carrying amounts of the assets against the estimated undiscounted cash flows associated with these assets. At the time such evaluation indicates that the future undiscounted cash flows of certain long-lived assets are not sufficient to recover the assets' carrying value, the assets are adjusted to their fair value (based upon discounted cash flows). No impairment losses were recognized for the years ended June 30, 2017 and 2016, respectively.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses, including functional allocations, during the reporting period. Management bases its estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances in making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. While actual results could differ from those estimates, management believes that the estimates are reasonable.

Key estimates made in the accompanying financial statements include, among others, allowances for doubtful fees receivable and notes receivable, the economic useful lives and recovery of long-lived assets, and amounts and valuation of donated goods and services.

Concentrations of Credit Risk

Cash and Cash Equivalents

Mentors maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. Accounts are guaranteed by the Federal Deposit Insurance Corporation (“FDIC”) up to certain limits. Mentors has not experienced any losses in such accounts or lack of access to its cash, and believes it is not exposed to significant risk of loss with respect to cash. However, no assurance can be provided that access to Mentor’s cash will not be impacted by adverse economic conditions in the financial markets.

At June 30, 2017 and 2016, Mentors had in its bank accounts $221,502 and $4,743 in excess of the FDIC insured limits.

Foreign Operations

The majority of Mentors’ unconsolidated partner affiliates’ operations are carried out in foreign countries. The foreign entities are regulated and subject to the administrative directives, rules, and regulations of the local and national governmental authorities of each region. Such administrative directives, rules, and regulations are subject to change by the same governmental authorities, and such changes may occur with little or no notice and could have a detrimental impact on Mentors, principally as it relates to the collectability of the notes receivable due from each of these foreign entities.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Functional Allocation of Expenses

Mentors performs three functions: program, fundraising, and general and administrative. Definitions of these functions are as follows:

Program – Activities performed by Mentors and its foreign partner affiliates that fulfill Mentors' key purposes and programs in the micro-lending operation, including public education and affiliate support.

Fundraising – Activities performed by Mentors to generate funds and/or resources to support its programs and operations.

General and Administrative – All costs that are not identifiable with program or fundraising activities, but are indispensable to the conduct of such programs and activities and to Mentors' existence. This includes expenses for the overall direction of Mentors, business management, general recordkeeping, budgeting, financial reporting, and activities relating to these functions such as salaries, rent, supplies, equipment, and other general overhead.

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statements of Functional Expenses in accordance with ASC Subtopic 958-720, *Accounting for Costs of Activities of Not-for-Profit Organizations and State and Local Governmental Entities That Include Fundraising*. Whenever practicable, expenses are assigned to functional categories on an item-by-item basis. Certain expenses that could not be identified with a particular function have been allocated across functions based upon an analysis of personnel time spent in each of those functions, or other relevant factors. These expenses are subject to systematic review and allocation.

Revenue Recognition

The basis of revenue recognition for each of the revenue producing sources included in contributions, special event revenue, and affiliate fees and interest revenue is as follows:

Contributions

Contributions are generally recorded only upon receipt, unless evidence or an unconditional promise to give has been received. Unconditional promises to give (pledges) that are expected to be collected within one year are recorded at their net realizable value. Unconditional promises to give (pledges) that are expected to be collected in future years are recorded at the present value of estimated future cash flows. Conditional promises to give are not included as support until such time as the conditions are substantially met. All contributions are considered available for unrestricted use unless specifically restricted by the donor. Amounts received that are restricted by the donor for specific purposes are reported as temporarily restricted or permanently restricted support that increases those net asset classes. However, if a restriction is fulfilled in the same time period in which the contribution is received, it is reported as unrestricted support.

Legally enforceable intentions to give are recorded similarly to unconditional promises to give. Intentions to give which are not legally enforceable are recorded when the funds are received.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Contributions (Continued)

Donated investments are reflected as contributions at their market values at the date of receipt. Dividend and interest income and gains and losses on investments are reflected in current unrestricted activities unless temporarily or permanently restricted, either by law or explicit donor stipulation, in which case they would be reported in either temporarily or permanently restricted activities. During the years ended June 30, 2017 and 2016, the value of donated investments was $4,993 and $-0-, respectively.

Mentors also recognizes contribution revenue for donated property, equipment and materials in the period received at the property's fair value. If donated assets have questionable or uncertain value and no alternative use that adds value to the assets, Mentors does not recognize them in the financial statements. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use are reported as restricted contributions. Absent donor stipulations regarding how long those donated assets must be maintained, Mentors reports expirations of donor restrictions when the donated or acquired assets are placed in service as instructed by the donor. During the year ended June 30, 2017 and 2016, the value of contributed goods was $6,664 and $16,843, respectively.

Also, Mentors occasionally receives donations or contributions through services performed. The fair value of the donated services are recognized in the financial statements if the services either (a) create or enhance a nonfinancial asset or (b) require specialized skills, are provided by entities or persons possessing those skills, and would need to be purchased if they were not donated. Services that do not meet either of the preceding criteria are not recognized. Donated services are recorded at their fair value. Mentors recorded no donations or contributions through services rendered during the years ended June 30, 2017 and 2016, respectively.

In addition, no amounts have been reflected in the financial statements for donated volunteer services, which do not satisfy the criteria for recognition under GAAP; however, a substantial number of volunteers have donated significant amounts of time to Mentors' programs.

Special Event Revenue

Special event revenue is recognized in the period when the activity leading to that revenue is performed. Funds received to cover expenses for special event revenue is deferred until the event is held.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Revenue Recognition (Continued)

Affiliate Fees and Interest Revenue

Mentors charges each of its foreign partner affiliates a monthly affiliation fee based upon that entities' monthly gross profits. These fees represent payments for the support provided by Mentors in obtaining donations and providing training. As described in Note 3, if in any given calendar month, 8.0% of the foreign partner affiliates' gross profits, as defined in the agreement, exceeds the amount of interest to be accrued on the notes receivable in such calendar month, then the foreign partner affiliate shall pay this increased amount to Mentors, as an affiliate fee, in lieu of the interest payment.

Investments

Mentors accounts for its investments in marketable securities in accordance with ASC 958-320, *Investments – Debt and Equity Securities.* Under ASC 958-320, investments in marketable securities with readily determinable fair values and all investments in debt securities are recorded at their fair value in the statement of financial position. Unrealized gains and losses are included in the change in net assets.

Mentors holds an investment in the stock of a privately-held company which was contributed to Mentors from a donor in a prior year. The recorded net investment value of this stock as of June 30, 2017 and 2016 is $-0- and $30,299, respectively. During the year ended June 30, 2017, based upon information that Mentors' management received from the privately-held company's management regarding its current operations, management impaired the full value of this investment and currently does not anticipate receiving any return on this investment at the present time.

Advertising Expense

Advertising and promotion expenses are expenses that are incurred by Mentors in an effort to market and promote its brand. These costs are expensed as incurred.

Fair Value of Financial Instruments

Mentors has adopted the provisions of ASC 820, *Fair Value Measurements and Disclosure* (ASC 820). ASC 820 defines fair value, establishes a framework for measuring fair value and expands disclosure about fair value measurements. ASC 820 establishes a hierarchy that prioritizes fair value measurements based on the types of inputs used for the various valuation techniques.

Mentors determines fair value based on the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The carrying value of financial instruments including cash, foreign affiliate fees receivable, and accounts payable approximate fair value due to the short-term nature of these instruments. The carrying amounts reported for notes receivable and notes payable approximate fair values because the instruments bear interest at rates that are consistent with other instruments of similar risks and characteristics. Fair value estimates are made at a specific point in time, based on relevant market information.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Fair Value of Financial Instruments (Continued)

At June 30, 2017 and 2016, Mentors did not have any financial instruments which meet the following pricing categories which require additional disclosure, other than its investment held in a privately-held company totaling $-0- and $30,299 as of June 30, 2017 and 2016, respectively, which investment would be considered a Level 3 investment. The valuation of the stock was determined by Mentors and is based on its overall percentage of the investment company's net assets.

ASC Topic 820, Fair Value Measurements and Disclosures, requires fair value measurements be classified and disclosed in one of the following three categories:

Level 1: Financial instruments with unadjusted, quoted prices listed on an active market exchange.

Level 2: Financial instruments lacking unadjusted, quoted prices from active market exchanges, including over-the-counter traded financial instruments. The prices for the financial instruments are determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3: Financial instruments that are not actively traded on a market exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

The following is a reconciliation of Level 3 assets for which unobservable inputs were used to determine fair value:

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3) June 30,	
	2017	2016
Balance, beginning of year	$ 30,299	$ 30,299
Realized gains/(losses)	-	-
Unrealized gains/(losses) relating to instruments still held at the reporting date	(30,299)	-
Donations received	-	-
Balance, end of year	$ -	$ 30,299

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Foreign Affiliate Fees Receivable

Net affiliate fees due from the various foreign partner organizations totaling $25,634 and $31,092 as of June 30, 2017 and 2016, respectively. These affiliate fees are shown net of an allowance for doubtful accounts of $8,843 and $10,525 as of June 30, 2017 and 2016, respectively.

Recent Accounting Pronouncements

In May 2014, the FASB issued ASU 2014-09, *Revenue From Contracts with Customers* (Topic 606), to supersede nearly all existing revenue recognition guidance under U.S. GAAP. The core principle of ASU 2014-09 is to recognize revenues when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity is expected to be entitled for those goods or services. ASU 2014-09 defines a five-step process to achieve this core principle and, in doing so, it is possible more judgment and estimates may be required within the revenue recognition process than required under existing U.S. GAAP, including identifying performance obligations in the contract, estimating the amount of variable consideration to include in the transaction price and allocating the transaction price to each performance obligation. In August 2015, the FASB issued ASU 2015-14, *Revenue From Contracts with Customers* (Topic 606), to defer the effective date of ASU 2014-09 by 1 year. Accordingly, ASU 2014-09 will now be effective for Mentor's year ending June 30, 2020. The adoption of ASU 2014-09 must be made using either of two methods: (a) retrospective to each prior reporting period presented with the option to elect certain practical expedients as defined with ASU 2014-09; or (b) retrospective with the cumulative effect of initially applying ASU 2014-09 recognized at the date of initial application and providing certain additional disclosures as defined in ASU 2014-09. Mentors has not yet selected a transition method and is currently evaluating the impact of the pending adoption of ASU 2014-09 and ASU 2015-14 on its financial statements.

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2016-02, *Leases*, which requires an entity to recognize the rights and obligations resulting from leases as lease assets and lease liabilities on the balance sheet, including leases previously recorded and classified as operating leases. Pursuant to this new guidance, a lessee should recognize in the balance sheet a liability to make lease payments (lease liability) and a right-of-use asset (lease asset) representing its right to use the underlying asset for the lease term, initially measured at the present value of the lease payments. This new standard is effective for Mentors for the year ended June 30, 2021, with early application permitted, using a modified retrospective approach. Mentors is currently evaluating the impact of the pending adoption of ASU 2016-02 on its financial statements.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Recent Accounting Pronouncements (Continued)

In August 2016, the FASB issued ASU No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*, which changes the way all not-for-profits (NFPs) classify net assets and prepare financial statements. Adoption of FASB ASU 2106-14 will result in significant changes to financial reporting and disclosure for NFPs. Some of the more significant changes will be the change of net asset classifications from three classes (unrestricted, temporarily restricted, and permanently restricted) to two (net assets without donor restrictions and net assets with donor restrictions); reporting expenses classified by function and nature will be required in the statement of activities rather than optional; and additional disclosure of quantitative and qualitative information about liquidity will be required. The new standard is effective for annual financial statements issued for years beginning after December 15, 2017, with early adoption permitted, using a modified retroactive approach. Mentors is currently evaluating the impact of the pending adoption of ASU 2016-14 on its financial statements.

NOTE 3 - NOTES RECEIVABLE–FOREIGN PARTNER AFFILIATES

Mentors has made significant grants and loans to its foreign partner affiliates in the Philippines, Guatemala, Peru, Honduras, and El Salvador.

Beginning in April 2011, Mentors obtained funds from various individuals pursuant to signed promissory notes payable (see Note 5), which funds were specifically to be re-loaned out to the various foreign partner affiliate entities to be used in the micro-loan (micro-enterprise) program that each foreign partner affiliate is engaged in, including training and mentoring impoverished individuals. Consequently, Mentors has loaned funds to these foreign partner affiliates pursuant to various signed, line-of-credit promissory notes up to certain limits. Mentors has also entered into a security agreement with each entity, granting Mentors a security interest in the property of the foreign partner affiliate. Any advances made to the foreign partner affiliates are subject to an interest rate of 5.0% per annum until paid.

Alternatively, however, if in any given calendar month, 8.0% of the foreign partner affiliates' gross profits, as defined in the agreement, exceeds the amount of interest to be accrued in such calendar month, then the foreign partner affiliate shall pay this increased amount to Mentors in lieu of the interest payment. This payment shall be defined as affiliate fee revenue rather than interest income. For the years ended June 30, 2017 and 2016, affiliate fee revenue (in lieu of interest income) was $87,366 and $99,397, respectively.

Amounts outstanding pursuant to these promissory notes receivable mature on the five-year anniversary of the date of the promissory note (for previous advances made prior to the signing of the promissory note), or the five-year anniversary of the additional advance date.

NOTE 3 - NOTES RECEIVABLE–FOREIGN PARTNER AFFILIATES (Continued)

Prior to the year ended June 30, 2012, Mentors had recorded these notes receivable, including any accrued interest, net of an allowance for non-collections. Effective July 1, 2011, management of Mentors elected to treat any previously recorded notes receivable, including any accrued interest to that date, as an operational grant to these foreign partner affiliates since Mentors no longer expects to pursue collection of these previously outstanding amounts. However, Mentors fully expects to collect on any advances made subsequent to the signing of the promissory notes during early 2011, thus any advances made since April 2011 are being recorded as notes receivable rather than an operational grant. Mentors retains the right and ability to pursue collection on these previous amounts, if they desire, but currently does not expect to.

The following chart summarizes the activity on these notes receivable, by individual foreign entity, during the years ended June 30, 2017 and 2016:

	Philippines	Guatemala	Peru	Honduras	Total
Balance, July 1, 2015	$ 636,000	$ 240,288	$ 117,500	$ 60,000	$ 1,053,788
Payments applied	(289,766)	(140,288)	(67,500)	(10,600)	(508,154)
Balance, June 30, 2016	346,234	100,000	50,000	49,400	545,634
Payments applied	(157,804)	(35,000)	(21,963)	(15,975)	(230,742)
Balance June 30, 2017	$ 188,430	$ 65,000	$ 28,037	$ 33,425	$ 314,892

Future maturities of the resulting notes receivable as of June 30, 2017 is as follows:

Year Ending June 30,	Amount
2018	$ 214,620
2019	100,272
Total	$ 314,892

NOTE 4 - RELATED PARTY TRANSACTIONS

Mentors receives significant contributions from members of its Board of Directors. Contributions from members of the Board of Directors were $47,680 and $172,393 for the years ended June 30, 2017 and 2016, respectively.

NOTE 5 - NOTES PAYABLE AND ACCRUED INTEREST

At June 30, 2017 and 2016, Mentors had notes payable due to various individuals and entities totaling $446,000 and $643,709, respectively. Each of the notes bears interest at 8.0% per annum. 50% of all interest accrued annually on the principal balance of each note is payable on a quarterly basis beginning three (3) months from the date of the note. Payment on the remaining 50% of all interest accrued annually is deferred until the maturity date. In addition, 50% of the principal is due on the fifth (5^{th}) annual anniversary of the date of the note, and the remaining 50% of the principal is due on the sixth (6^{th}) annual anniversary of the date of the note. Accrued interest on the notes payable at June 30, 2017 and 2016 was $106,804 and $133,938, respectively.

During October and November 2015, certain note holders with notes totaling $926,209 entered into amended note agreements. Pursuant to these amended agreements, 50% of the principal which was due on the fifth (5^{th}) annual anniversary of the date of the note was extended to the sixth (6^{th}) anniversary date of the note, and the remaining 50% of the principal which was due on the sixth (6^{th}) annual anniversary of the date of the note was extended to the seventh (7^{th}) anniversary date of the note. Also, payment of the remaining 50% of interest accrued annually was extended by one (1) year to the new maturity date.

Mentors also has a note payable to a bank as of June 30, 2017 and 2016 of $8,545 and $20,679, respectively. This bank note bears interest at 6.5% per annum and is unsecured. Mentors is to pay this note in full immediately upon demand by the bank. If no demand is made, Mentors is to make monthly principal and interest payments of $1,094 until the note matures on February 5, 2018. Since it is not currently expected that the bank will demand immediate payment, the future maturities on the note are being presented in accordance with the maturity schedule. Mentors is required to maintain a debt service coverage ratio of at least 1.20 on an annual basis.

Future maturities of these various notes payable (including the bank loan) and accrued interest as of June 30, 2017 are as follows:

Year Ending June 30,	Payable	Interest
2018	$ 264,545	$ 5,251
2019	190,000	101,553
Total	$ 454,545	$ 106,804

NOTE 6 - RETIREMENT PLAN

Mentors' employees participate in a defined-contribution employee benefit plan incorporating provisions of Section 401(k) of the Internal Revenue Code. Employees who have at least one year of service are eligible to participate. Mentors matches 100% of eligible employee contributions up to an employee's contribution of 3% of their compensation, and matches 50% of eligible employee contributions up to an employee's additional contribution of 2% of compensation. Matching contributions by Mentors during the years ended June 30, 2017 and 2016 totaled $10,631 and $13,146, respectively.

NOTE 7 - COMMITMENTS AND CONTINGENCIES

Lease Commitments

Mentors leases its Draper, Utah administrative offices from a third party under an operating lease expiring in December 2018. For the years ended June 30, 2017 and 2016, rent expense totaled $52,181 and $45,307, respectively. Minimum future lease payments under this lease commitment are as follows:

Year Ending June 30,	Amount
2018	$ 33,665
2019	17,081
Thereafter	-
Total	$ 50,746

Other Commitments

During October 2016, the Company entered into an eighteen (18) month agreement with a business development company to provide Mentors with growth strategy, business and funding development, and relationship strategy services (the "agreement"). For these services, Mentors agreed to pay an upfront fee of $5,000 and a monthly fee of $10,000 during the term of the agreement. However, only $1,500 of the $10,000 monthly fee is payable in cash; the remaining $8,500 per month is designated as a "deferred and contingent professional fee" payable only when new development funds are received by Mentors from new partners and alliances generated through the business development company. Mentors has also agreed to pay the company a "performance-based incentive compensation" fee (non-additive) if Mentors enters into a strategic funding development arrangement with certain companies as defined in the agreement during a five (5) year period. This fee is determined based upon an agreed-upon schedule, beginning at 5.0% of the development funds received. The agreement can be extended if agreed-upon by Mentors. Mentors has also agreed to reimburse the development company for its reasonable direct costs for travel, accommodations, business entertainment, marketing and promotional costs, and similar costs incurred.

As no funds had been received by Mentors prior to June 30, 2017 pursuant to this agreement, the $8,500 per month "deferred and contingent professional fee" has not been accrued or paid as of June 30, 2017. Accrual of this fee will be recorded in the future as the development funds are received by Mentors and the "performance-based incentive compensation" fee is earned by the business development company.

NOTE 8 - ALLOCATION OF JOINT COSTS

During the years ended June 30, 2017 and 2016, Mentors incurred joint costs of \$691,372 and \$703,008, respectively, for activities that included fundraising appeals. These joint costs were allocated as follows:

	June 30, 2017	June 30, 2016
Program Services	$ 586,397	$ 582,759
General and Administrative	92,101	90,722
Fundraising	12,874	29,527
Total	$ 691,372	$ 703,008

NOTE 9 - SUBSEQUENT EVENTS

For purposes of these financial statements and all disclosures, subsequent events were evaluated through September 22, 2017, which is the date the financial statements were available to be issued, and management noted no material subsequent events that would require disclosure in or adjustment to these financial statements as of June 30, 2017.